Young business, vast experience.

K industries Report
Success comes from working together.

“Success comes from concentrating on what you actually like doing and what you are good at.”

Bill Gates

Dedicated to all partners and friends of K industries, Ki - ALTHAMMER and Ki - Steel&Engineering.
“Customer benefit is the key focus”

The K industries management team on customer focus, reliability, market opportunities, the old economy and the family as a source of strength.

Franz Kreuzer
Managing Partner

Martin Kreuzer
COO
Operative Management

Philipp Kreuzer
COO
Operative Management

Gentlemen, K industries GmbH has just completed its first business year. As a management team, how do each of you think the business is doing? 

Franz Kreuzer: I think we can be pleased so far – the immense efforts so many people have gone to in the past twelve months have paid off, and I’m delighted with the success we’ve achieved together. However, we have to keep it up. Only then will we be able to say in two, three years’ time that we’ve really done it. There’s still a lot to do.

Martin Kreuzer: Not only have we achieved our strategic goals for this first year, we’ve exceeded them. So we’re definitely on the right track. 

After all, K industries GmbH started from an unenviable situation, but we have proved to the customers who placed their faith in us that we can meet the quality standards they demand. We’ve progressed step by step, and each individual order received has been fantastic motivation for the whole team.

The slogan for K industries is “young business, vast experience” and it refers to the 30-year KRESTA success story which ended dramatically in summer 2016...

Philipp Kreuzer: I must confess that I didn’t realise the full implications of what had happened at the time. After the initial shock there was barely any time to think about things properly, but quick decisions had to be made. One of the hardest things was definitely telling the people who we had to let go. We were able to offer lots of other people the chance to forge a new path together, but that was a small crumb of comfort.

Martin K: The customers were asking: What’s happened? Why? But lots of them also asked: What can we do to help? In this critical phase we were still able to deliver orders without too much disruption. We asked our customers to put their faith in us, and we would justify that trust with top quality. And it was the same people who they knew and who had done such good work over the years. So there’s no contradiction in the “young business, vast experience” slogan.

Franz K: We didn’t throw in the towel, and it was the right decision. What
people forget is that in St. Andrä in 2015 we had a wage bill of 15 million euros. When you add that up over the years and think about the purchasing power that generates, all the employees and the area they live in, then it’s obvious that we had to carry on! This is a great opportunity to say thank you! And that goes to everyone who believed in us, business partners, suppliers and customers – all of them. Everyone who stood by us and made such a crucial contribution to getting K industries off the ground again, and with such success. I realise what an incredible achievement it is.

During this time were there also positive experiences you didn’t expect?
Franz K: Absolutely. A month after we decided to carry on we received a confirmed order worth 3 million euros from a big name in the industry! That was a real shot in the arm, to see the market recognise that the reliability we’d built up with KRESTA was still there. It all boils down to this: we’re back in the market with a highly committed team, we’ve proved to our customers that we understand their needs, and we’ve won back the trust of our suppliers.

Looking back to a year ago, is there anything that you could say is actually better than before?
Philipp K: If I could choose, I wouldn’t have chosen to have this experience. But maybe one advantage is that K industries is a 100% family firm. The new shareholder structure means that we can now discuss lots of things at the table as a family.
Martin K: ... yes, we’re definitely more flexible now, decisions are made more quickly, we’re more customer-focused, if you like. And it’s true that a healthy, wide-ranging customer structure is better than one which relies on one main customer.

The foundations for the future were not just laid in summer 2016. 2017 has seen the takeover of KWE Ludwigshafen, and, back in February, the partial acquisition of renowned German business ALTHAMMER. Was that planned?
Philipp K: I would say they were opportunities that arose which we were able to take advantage of.
Franz K: ALTHAMMER had been in competition with KRESTA for many years. We’d often worked parallel to each other and I knew what they can do, but since 2010 we’d noticed that their innovation had kind of dried up. Developing the business gave rise to the opportunity to get involved in Heidenheim, and after thinking it over, we began negotiations and eventually the takeover was agreed.

“The Ki Group now caters for the whole spectrum, from structural steel to titanium, from black to white.”
Could you see that as a vote of confidence, in a way?
Franz K: Definitely. Major customers kept saying very good things about us, and that was a real boost for us. Something that will be really interesting for the future is the growing relationship with the customer for whom panniers were developed in many years of collaboration in Heidenheim and are now being manufactured. It’s fascinating to play a small part in ensuring that nuclear waste can be transported and stored as safely as possible.

A question for Philipp Kreuzer: You’re responsible for one location in Germany, so you visit Heidenheim a lot. Have you noticed any differences or things in common between the teams there and in St. Andrä?
Philipp K: It’s a good feeling to know that we have the best people everywhere, a good mix of experienced and younger staff. The takeover of KWE Ludwigshafen gave rise to K industries - Steel&Engineering, which is more focused on being an industrial service business. We have colleagues there who have been working on the huge sites our customers have for so long that they know these places inside out. That creates trust and reliability. And the team in Heidenheim have such a specialist understanding of the product simply because they played a key role in developing the panniers. So they can say, hey, look, that’s our product, we know it’s been made properly because we helped make it!
Martin K: Of course this depth of product understanding strengthens both locations and opens up new market opportunities, and what our customers have been doing recently reflects that. The Ki Group now caters for the whole spectrum, from construction steel to titanium, from "black" to "white." And now we have the combined expertise and a manufacturing space totalling 40,000 square metres.

Does that mean there’s a direct benefit for the customer?
Franz K: Customer benefit is the key focus for us. The three locations are in constant communication with each other, so both in Germany and in Austria we’re very close to our customers. The combination of K industries and Ki - ALTHAMMER as well as Ki - Steel&Engineering allows us to offer our customers the ideal range of products and services. Engineering, our own products, assembly and commissioning... we’re in a position to supply everything — across the whole value chain. I think that’s what makes us stand out, and the customers really appreciate it.

Should, or must, the Ki Group continue to grow?
Franz K: There’s definitely no “must” about it. With the structure we now have, we can develop sustainably through organic growth. It’s about stability, but of course you’ve always got to be alert and open to opportunities that can strengthen your business.
Martin K: It also depends where the market goes. We’re working the market, we’re observing what’s going on and we’re trying to understand it. We want to help shape the market with our products rather than sit in the passenger seat.

Where is the market going?
Martin K: As well as having an overview of the market as a whole, you’ve always got to have insights into the different sectors, so paper, petrochemicals, wood, food and so on. Every sector has cycles, so as a supplier you’ve got to move with them.

Franz K: I’m sensing a new and growing willingness to invest in the industrial market. This is partly to do with a withdrawal from the cheaper markets, primarily China. In Europe there’s strong trend towards maintenance of large systems, reinvestment, modifications, which combine to make production more environmentally friendly and more efficient in terms of resources. There’s a lot going on in the energy and power station sector as well, and I think there could be some great opportunities there for us.

Let’s quickly talk about the role that family plays in your company, and how the understanding you have with each other affects things. Family businesses are to a consid-
erable extent the backbone of the Austrian economy, and it’s similar in Germany.

Philipp K: Like most family-run businesses probably, we try to maintain open, honest communication with each other. Obviously we feel a special sense of responsibility, so we often end up dealing with business matters at the weekend, at home.

Martin K: We have a really special team spirit, which maybe other companies don’t have. Working as one team brings everyone together. Trust and reliability are core values which prove their worth in difficult times.

Franz K: Of course it’s a pleasure to experience the way one’s own sons grow in becoming part of the business and how they develop and become real partners. At the same time, as of a certain size, every family business needs trusted comrades at the management level on whom you can depend with certainty and with whom you can go through thick and thin. I’m thinking of our CFO, or the head of the HR department, who both play very central roles.

Apart from daily business affairs, are you also discussing the succession question intergenerationally? This issue often poses great challenges, especially for family businesses.

Martin K: What could be better than to develop the business in a respectful and collegial manner together with our father and his 30 plus years of experience? Of course we talk things over and of course each one of us has life plans...

Philipp K: ... my brother and I already have a lot of responsibility. Personally, I’m glad that the management of the business is a group effort in which each individual has a specific task.

Tasks and responsibility grow consistently and that is a normal process.

Franz K: Philipp has taken on a very important task in Heidenheim which he is accomplishing with excellence. The closer the year 2020 comes, the more intensively we will discuss the future division of roles and how these can best be coordinated. To the extent that my sons take on additional responsibility, I will be free to pull back successively and to turn my attention to strategic matters.

Martin is today already the face of the company for many of our business partners; he has the responsibility for conducting negotiations on his own. Of course, I’m also proud when these negotiations then lead to concrete orders.

Do you have role models for your own entrepreneurial activities?

Martin K: There are always individuals who accomplish impressive things. But what is of decisive importance is to give your best on a daily basis. This certainly includes expertise, perseverance, and the will to succeed. I’m a fan of ice hockey and find that you can learn a lot from the top players as well as from the top coaches.

Philipp K: I am impressed by people who are able to persuade and enthuse others, who have a gift of communication. Ultimately though, each individual has to find their own path. An original is always better than a copy.

And how does it look for you?

Franz K: I have to think of Alois Rohrmoser, the founder of Atomic. Or pioneers and personalities of the old economy who created a lasting impact, such as the Egger family in the timber business.

Where will the K industries Group be in the year 2020?

Franz K: I think I can speak for all of us on that: 50 million euros in annual sales. We’ll have about 250 enthusiastic employees with the best in training. In addition to today’s market, we’ll have a strong stance in the plastics industry.

Thank you for the conversation. All the best!
A Harmonious Triad

They may be situated at different locations in Austria and in Germany, but the three sister companies of the K industries Group are interconnected with one another in many ways. Their respective areas of expertise produce a harmonious triad that is well coordinated. Some key information concerning K industries, Ki - ALTHAMMER and Ki - Steel&Engineering at a glance:
K Industries GmbH is a family business specialising in industrial plant construction with headquarters in Carinthia/Austria. Core areas of expertise are engineering, production, installation, insulation, tank and apparatus construction, pipeline construction, welding and steel construction, mechanical engineering and assembly manufacturing as well as environmental engineering. The production facilities are located in St. André in the Lavanttal region.

Figures
- **Contract volume:** € 25 million p.a.
- **Countries of business:** European area, England, USA
- **Staff:** 180 employees

Certifications
- Management system certification to EN ISO 9001:2008 and SCC** 2011
- Management system certification to EN ISO 9001:2008 and SCC** 2011 (English)
- Approval according to PED 2014/68/EU (AD2000, EN13445, EN13480)
- Approval according to EN ISO 3834-2
- Approval according to Par. 19I Water Resources Act (WHG)
- Re-stamping agreement

Martin Kreuzer
Operative Management
K industries-ALTHAMMER GmbH is a family-owned company specialising in the areas of tank, apparatus and machinery construction with headquarters in Baden-Württemberg. The products manufactured include components of the highest precision for the nuclear industry as well as custom tanks and tank systems with exceptional levels of complexity. The production facilities are located in Heidenheim, Germany.

Figures

Countries of business: German-speaking regions, Denmark, China, Iran, Italy
Staff: 74 employees

Certifications

- Management system certification to EN ISO 9001:2008
- Approval according to PED 2014/68/EU (AD2000, HPo, Wo)
- Approval according to EN 1090-2 exc3
- Approval according to Par. 19I Water Resources Act (WHG)
- Approval according to EN ISO 3834-2
- Approval according to KTA 1401 (Nuclear Safety Standards Commission)
K Industries – Steel&Engineering GmbH is a family business operating primarily in the industrial services sector. The company headquarters are situated in Ludwigshafen (Rheinland-Pfalz) in the economically powerful Rhein-Neckar metropolitan region.

The main activities deal with maintenance tasks in industrial plant construction as well as the areas of planning and engineering. A special characteristic of Ki – Steel&Engineering and its staff is the profound knowledge they possess of the extensive plants their customers operate, which in turn results in long-term framework agreements.

**Certifications**
- Management system certification to EN ISO 9001:2008 and SCC** 2011
- Management system certification to EN ISO 9001:2008 and SCC** 2011 (English)
- Approval according to EN ISO 3834-2
- Approval according to Par. 19 I Water Resources Act (WHG)

**Certifications**
- Contract volume: € 5 million p.a.
- Countries of business: Germany
- Staff: 32 employees
Quality from a Single Source

We look at projects holistically and from the customer’s perspective. This means we keep the end result in view throughout the entire course of the project as we work in close cooperation with the client. The customer can be sure of having a familiar and trustworthy partner. K industries, Ki - ALTHAMMER and Ki - Steel&Engineering are able to perform engineering, production and assembly. The result is a minimisation of the number of interfaces, which is of decisive importance for rapid and successful project handling.
The Ki Group with its three locations in St. Andrä (Austria), in Heidenheim and in Ludwigshafen (Germany) ensures optimal contract performance for their customers. The company structure as a solid medium-sized enterprise with compact decision-making processes gives us maximum flexibility in the management of orders and projects.

Thanks to our experience, we are also able to tackle large, international projects. Based on our profound understanding of customer expectations, the Ki Group is able to supply everything from a single source: from engineering to our own products, assembly and commissioning.

We are convinced that our staff, especially, represents a key distinctive which sets us apart from others. They have enormous technical knowledge and identify with each respective project as if it were their very own. The resulting “Ki spirit” ultimately benefits our customers.

Our Customers’ Industry Sectors
- Paper and pulp industry
- Wood industry
- Food industry
- Petrochemical industry
- Chemical industry
- Environmental technology
- Energy industry
- Nuclear industry
- Automotive industry
- Steel industry

The Ki Formula
- Engineering, production & assembly expertise
- + top employees
- + 100% identification
- + 100% customer service
- = maximum customer success
The Diversity of our Expertise

Every bit as diverse as the industry sectors of our customers are the areas of expertise covered by K industries, Ki - ALTHAMMER and Ki - Steel&Engineering. Customer orientation and quality are the measure of all things.

K industries feels a responsibility that goes beyond the mere order. That’s why we view things from the customer’s perspective: What does the best possible, most sustainable solution look like? On the way towards that solution, we maintain a holistic perspective on the project; unnecessary interfaces are discarded. There is one contact person over the course of the entire project.

Based on our profound understanding of customer expectations, the Ki Group is able to supply everything from a single source: from engineering to our own products, assembly and commissioning. The following pages provide an overview of our complete range of expertise which we are eager to demonstrate with skill and passion.

* Selection of services in the respective area
PAPER AND PULP INDUSTRY*

Engineering, production and assembly of:
- Large and small tanks of various sizes and materials
- Tubular heat exchangers and pressure vessels for low pressure and high pressure (CE conformity marking in accordance with the Pressure Equipment Directive - PED)
- Flat-bottom tanks, angled-bottom tanks, storage towers

Mechanical assembly of:
- Paper machines, pulp machines, tissue machines

Equipment installation of:
- Pulp preparation, heat recovery systems, wood yard equipment

Planning, delivery and assembly of:
- Ermeto piping for hydraulic and lubrication equipment
- Small and large diameter pipelines
WOOD INDUSTRY*

**Complete relocation** of existing plants  
(international)

**Assembly of:**
- Saw mills
- Short-cycle presses
- Materials handling
- Mechanical assembly of stackers & reclaimers
- Plant assembly for the cleaning and chemical processing of primary materials
- Engineering & construction of glue plants
- Industrial maintenance
**FOOD INDUSTRY**

**Production and assembly of:**
- Pressure vessels (to PED and Water Resources Act - (WHG Par. 19))
- Anion and cation exchangers
- Fermentation tanks
- Filtration tanks
- Heat exchangers
- Custom skids, prefabricated in our own facilities
- Piping systems and insulation
- Industrial maintenance
Engineering, production and assembly of:

- Heat exchangers (finned tubes, glass tubes, ...)
- Large and small tanks
- Pressure pipes
- Reaction columns
- Evaporator columns
- Double jacket tanks
- Cooling coil tanks
- Storage tanks to Water Resources Act (WHG)
- Reactors
- Industrial maintenance
Partial production and assembly of sewage treatment plant components:

- Basins
- Tanks
- Digestion towers
- Inclined clarifiers and circular driers
- Piping systems
- Electrostatic filters, bag filters, waste gas flues
- Equipment installation
- Thermal and catalytic post-combustion systems

Production and assembly of:

- Specific tanks
  (e.g. for salt water treatment)
ENERGY INDUSTRY*

- Equipment installation
- Handling of fittings

Production and assembly of:
- Tank piping (high and low-pressure systems)
- Steam pressure reduction stations
- Compressed air tanks
- Insulation
- Heat tracing (steam and electrical)
- Fitting management

Assembly of:
- Cleaning equipment and waste gas flues
- Steel structures
- Recooling plants
NUCLEAR INDUSTRY*

- Specialised mechanical engineering

Production of:

- Components with the highest precision for safe transportation and for intermediate storage of spent fuel
- Closing elements, spacer plates and additional spare parts

Intensive, joint development efforts preceded the start of production. All services performed comply with the requirements of the Federal Institute for Materials Research and Testing (BAM) as well as the rules of the Nuclear Safety Standards Commission (KTA).
MATERIALS

Knowledgeable and experienced over the entire spectrum
What can be conceived can be done.

K industries, Ki - ALTHAMMER and Ki – Steel&Engineering process a most diverse range of different materials with great passion and profound knowledge.

Processing of different materials includes the following:

- **CARBON STEELS**
  (with qualities of S235 to 10CrMo9-10, X10CrMoVNb9-1, ...)
- **HIGH-ALLOYED CHROME-NICKEL STEELS**
  (from 1.4301 to 1.4571)
- **LEAN DUPLEX up to SUPER DUPLEX**
- **NICKEL-BASED ALLOYS** (Hastelloy, ...)
- **TITANIUM**
- **COPPER and NICKEL ALLOYS**

... and every imaginable material combination beyond these, all produced from a single source!
PEOPLE AND THEIR STORIES

All of our employees make valuable contributions to the success of K industries. A few representative brief portraits.

Mario Brunner
Assembly Technology

In spite of his youthfulness, he radiates confidence and equanimity. “He lives for field assembly work,” is what those who know him well say. This passion has taken the world traveller to projects as far flung as South America.

Christian Fuchs
Purchasing

The central administration of purchasing for the locations in St. Andrä, Heidenheim and Ludwigshafen requires a special bird’s eye view and his height is certainly no disadvantage here. He is respected and appreciated by suppliers as a fair partner in negotiations. He started with the company already at the age of 19.

Josef Gallopp
Shop Foreman

“Our people can do anything!” states Josef Gallopp enthusiastically. He should know because he is the boss in our production shop in St. Andrä. After nearly 30 years with our company, he is exemplary in terms of company loyalty.

Christian Grumeth
Customs and Transportation Management

With great foresight he manages the transport operations for the sometimes extremely large products that leave the facilities in St. Andrä on their way to the customer. His responsibilities also include the customs formalities. As foreman of the shop for cutting materials to size, he also pitches in himself. He accomplishes marathons and mountain runs as well with an equal level of success.
Angela Kramer
HR Department
Responsible for personnel management at all of the group’s locations. Since joining the company five years ago, she has played a key role in the management team and has a large radius of action. She embodies professional expertise, consistency and empathy – a competent woman in a male-dominated environment.

Stefan Horst Pucher
Construction Management
He embodies the ideal construction manager: Enormous technical expertise coupled with many years of experience and an entrepreneurial mindset, all of which benefit the customer. He masters complex challenges confidently. Doesn’t beat around the bush – has a clear profile.

Markus Trippolt
Construction Management
From the lambs on the Alpine meadows of the Saualpe, this son of a farmer and restaurant proprietor has travelled as far as South Africa and South America. Initially a trained metal worker, he has obtained numerous types of advanced education. At the moment he’s not to be seen off-road on his KTM motorcycle quite as often because of being occupied with house building.

Thomas Lanz
Commercial Department
A man for facts and figures, head of finances and a cool, level-headed calculator. He derives his stamina and ability to remain focused from athletics, particularly on the ski slopes and as an impassioned member of an ice hockey team.

Michael Zernig
Assembly Management
Responsible to see that everything runs smoothly with assembly at the customer’s site. At 30 years of age, he’s been with the company for a decade and has experience with a number of international projects. His trademark: He always finds a solution with a smile on his face.
PEOPLE AND THEIR STORIES

All of our employees make valuable contributions to the success of Ki - ALTHAMMER. A few representative brief portraits.

Horst Jahl
HSQE
As the representative for health protection, occupational safety, quality and environmental management, he fulfils a vital function. He also managed the mechanical engineering department at ALTHAMMER for many of his professional years.

Jochen Habenschuss
Tank and Apparatus Construction
Extremely versatile, he understands every machine in production. The fact that he is now the foreman in tank construction is anything but coincidental: He did his apprenticeship at ALTHAMMER and was the nationwide champion in his field of training. In subsequent years, he completed qualification as a master of his trade and in welding.

Robin Mack
Mechanical Engineering
He began already as an apprentice at ALTHAMMER and after completing his training as a master tradesman, he now exercises this function as foreman in the area of mechanical engineering. With a great deal of commitment and full of a thirst for knowledge, he is currently engaged in studies in technical business management.

Thomas Greis
Purchasing
A real pro with decades of experience. No one can pull the wool over his eyes when it comes to purchasing sheet and raw materials. A conscientious negotiator who considers carefully and knows: Strength is born of calmness.
People

Anja Raith
HR Management

This business manager appreciates honesty, reliability and humor in others. And she demonstrates these qualities herself as well in her activities as Group Leader in the personnel department. Her watchword: “What counts are our actions, not our words.”

Nadar Nasrallah
Tank and Apparatus Construction

This department head for tank and apparatus construction at Ki - ALTHAMMER is a skilled all-rounder and knows the business from many different perspectives: as a design engineer and project manager just as much as a senior sales and project director. He knows exactly what’s important to customers and is a real pillar of support in the Group.

Stefan Ruppert
Mechanical Engineering

After three decades in the company, he is a “man of the first hour” in mechanical engineering. Formally, he is the deputy foreman, in reality, he is tremendously valuable as a creative problem solver in production. Numerous ideas for optimisation and refinement of fabrication processes and products can be traced back to him.

Wolfgang Schrabeck
Skilled Worker

Right after completing his training as a gas and water fitter, he joined ALTHAMMER. After more than 30 years in the company, he possesses profound knowledge, which is also due in significant measure to his commitment in the works council. He contends on behalf of his colleagues and doesn’t mince his words.
PEOPLE AND THEIR STORIES

All of our employees make valuable contributions to the success of Ki - Steel&Engineering. A few representative brief portraits.

Sonja Gauweiler  
Commercial Clerk

Reliably takes care of the commercial matters concerning purchasing and personnel, for example. A balancing oasis of tranquility with a great capacity for enthusiasm in her private life: For her grandchildren, for overseas travel and, of course, for the choral society.

Volker Hoffmann  
Commercial Administrator

A team member for many years, he is a good listener with an open ear for anyone’s concerns and manages purchasing and personnel, amongst other things. He enjoys bicycling and has demonstrated his immense stamina even in the thin air of the Himalayan region where he has already undertaken four trekking tours.

Marian Block  
Project Manager

A well-versed engineer. He has proven himself as the deputy location manager at BASF; with him, projects are in good hands. Retains the overview even in complex situations, a skill he needs right now: As a young father and future husband, multi-project management skills are a necessity.

Stefan Gauweiler  
Location Manager

An old hand with responsibility for the Evonik locations, Worms, Darmstadt and Weiterstadt. He enjoys riding his motorcycle as well as travel to distant lands; he derives inner tranquility from gardening.

Andre Sticher  
Location Manager

This athletic all-rounder heads the location at BASF in Ludwigshafen. He knows his turf like the back of his hand. During his free time, he enjoys his motorcycle, especially riding through the Harz region.
‘Can’t be done’ doesn’t exist!

I always knew we would find a solution.

A dialogue between two colleagues at K industries
Mission statement – Our values
01 Continuity

We plan our future on the foundation of a successful family enterprise.

• We emphasise long-term stability as well as sustainability and are building on the next generation in the family.
• We value our independence and exercise prudent leadership.
• We have the courage to undertake change and shape our future.

02 Competence

We place our customers at the focus of our actions to create custom overall solutions.

• We are a reliable partner and deliver innovative services from a single source.
• We offer complex industrial solutions based on international project experience.
• We guarantee deadline, cost and quality reliability.

03 Communication

We support, challenge and develop our employees.

• We work with our staff in an atmosphere of dialog and mutual respect.
• We invest in the continuing training of our employees and in the improvement of the entire organisation.
• We attend to the occupational safety of our staff through comprehensive preventive measures.

04 Consistency

We strive for outstanding and sustainable economic success.

• We continue to expand our market share and strengthen globalization.
• We create a competitive advantage in the market through rapid action and the refinement of our know-how.
• We take responsibility for the success of our customers.
Customers & Projects

The plant construction business has an international flavour. With the team from K industries and the associated companies, we conduct projects on all continents.

Customers
A selection

Abies Austria
ABRG Asamer & Becker
AF CTS oy
Agrana
Aichelin
Alfa Laval
Allgäuer-Group
Allnex
Ammag
AnteHolz
Arlanxeo
BASF Ludwigshafen
Baumit
BBM Akustik
Billerud Korsnas
Borealis
Calorifer
Cargill
Covestro
Donau Chemie
Dunafin Delfort Gruppe
E & M LAMORT
Ecopaper Romania
Egger Fritz
Evonik
EWK
Fluor B.V.
Franz Lohr
FMW
Funder
GNS
GWT
HEAT
Heinizel Paper
Hexion Germany
Hohenberggruppe
Holmen Paper Spain
Hugo Petersen
Huntsman
InfraServ Hochst
Kaindl Gruppe
KAPPA Packaging
KG Nellingen
Kronospan
Landquart
Lanxess
Lenzing
Maerz Ofenbau
Merck
Model
Metsä Fibre Oy
OMV
OGUSSA
Palm Gruppe
Primetals
Pyöry
Rosenbauer
RVT Process Equipment
Salcia UK
Salzgitter
Sasol Germany
Schoellershammer
Shell Deutschland Oil
SHW
Siemens
Siempelkamp
Südzucker Kopf
ThyssenKrupp Uhde
UPM
Valmet
Viehmann
Voest
Voith Paper
Voith Hydro
Walter Rau
Wemhöner
Wieland-Werke
YARA Environmental Technologies
... and many more
The K industries Group
At work on all continents
At the End, a Beginning

It is a beginning. In the ideal situation, i.e. in ours, it is a beginning with potent harmonies. These do not arise on their own, but must instead be created. By people who believe in an idea, who strive for something new. Who live out their conviction to make things not just OK, but better. To rethink things and pursue consistent development. Every day.

And this is a necessity. The world is changing rapidly. Its tempo also determines the movement and direction of the markets in which we do business. The result is enormous energy. To obtain our objectives, we must utilise that energy. With the strength of our ideas, the know-how of our staff, their courage, their enthusiasm and their diligence. With our spirit, which has also been fed from external sources.

It has begun. Thank you to all of you.
CONCEPTUAL DESIGN

gsc* gerhard seifried communications
Digitalraum TCC

In the interest of improved readability, the simultaneous use of male and female linguistic formulations has been forgone. All pronouns and designations for persons apply in equal measure to both genders.

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